

SANTA ANA DISTRICT OFFICE
FY 2017 504 THIRD PARTY LENDER RANKING
AS OF 12/31/2016

TOP 3 LENDERS



U.S. Small Business Administration

#1 JPMORGAN CHASE BANK
7
\$4,233,887

#2 WELLS FARGO BANK
4
\$6,450,810

#3 BANK OF AMERICA
4
\$3,743,123

| Rank | Lender Name | # of Loans | \$ Amount of Loans | Average \$/Loan |
|-------------|--|-------------------|---------------------------|------------------------|
| 1 | JPMorgan Chase Bank, National Association | 7 | \$4,233,887 | \$604,841 |
| 2 | Wells Fargo Bank, National Association | 4 | \$6,450,810 | \$1,612,703 |
| 3 | Bank of America, National Association | 4 | \$3,743,123 | \$935,781 |
| 4 | Plaza Bank | 4 | \$3,443,400 | \$860,850 |
| 5 | MUFG Union Bank, National Association | 3 | \$4,750,197 | \$1,583,399 |
| 6 | CIT Bank | 3 | \$3,362,789 | \$1,120,930 |
| 7 | Pacific Premier Bank | 3 | \$1,786,500 | \$595,500 |
| 8 | Bank of the West | 2 | \$17,409,519 | \$8,704,760 |
| 9 | City National Bank | 2 | \$4,450,000 | \$2,225,000 |
| 10 | First Bank | 2 | \$3,687,500 | \$1,843,750 |
| 11 | Community Bank | 2 | \$3,015,000 | \$1,507,500 |
| 12 | California Bank & Trust, A Division of | 2 | \$2,615,000 | \$1,307,500 |
| 13 | American Business Bank | 2 | \$2,070,970 | \$1,035,485 |
| 14 | Zions Bank, A Division of | 2 | \$943,283 | \$471,642 |
| 15 | First Choice Bank | 1 | \$4,120,000 | \$4,120,000 |
| 16 | First-Citizens Bank & Trust Company | 1 | \$2,720,000 | \$2,720,000 |
| 17 | California Bank & Trust | 1 | \$2,000,000 | \$2,000,000 |
| 18 | GBC International Bank | 1 | \$1,401,306 | \$1,401,306 |
| 19 | Zions First National Bank | 1 | \$1,162,500 | \$1,162,500 |
| 20 | Banner Bank | 1 | \$1,141,850 | \$1,141,850 |
| 21 | Bank of Hope | 1 | \$1,087,060 | \$1,087,060 |
| 22 | Commercial Bank of California | 1 | \$862,000 | \$862,000 |
| 23 | Capital Bank | 1 | \$750,000 | \$750,000 |
| 24 | OneWest Bank, FSB | 1 | \$442,000 | \$442,000 |
| 25 | U.S. Bank National Association | 1 | \$411,600 | \$411,600 |
| 26 | Alaska USA FCU | 1 | \$298,000 | \$298,000 |
| 27 | NBL, Inc. dba interimplender.com | 1 | \$117,169 | \$117,169 |
| | TOTAL: | 55 | \$78,475,463 | \$1,426,827 |